

THE HOLLYWOOD PARTNERSHIP REQUEST FOR PROPOSALS

Surveillance System Maintenance Program

PROPOSING COMPANY:

AM-TEC SECURITY TOTAL SECURITY INC.

4075 Schaefer Avenue

CHINO, CA 91710

909-573-4678 office

909-627-1757 fax

www.amtecsecurity.com

**BID SHALL REMAIN VALID FOR A PERIOD OF 365 DAYS
FROM DATE SUBMITTED**

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4075 Schaefer Avenue
Chino, CA 91710
(800) 609-2527

The Hollywood Partnership
6562 Hollywood Blvd.
Los Angeles, CA 90028

Am-Tec Total Security, Inc. is pleased to submit a cost proposal through this transmittal letter to The Hollywood Partnership in response to their Request for Proposals for a Surveillance System Maintenance Program. Am-Tec has successfully demonstrated that it is a trusted and reliable vendor and partner. We are tremendously proud of the impacts that we have made in helping municipalities serve, protect, and improve the lives of its citizens and communities.

We believe that our response meets the requirements as called out in the Request for Proposals for a Surveillance System Maintenance Program. If The Hollywood Partnership determines that Am-Tec's response is deficient in any way, Am-Tec respectfully requests to be promptly notified and be given the opportunity to correct any such deficiency. Please forward any questions regarding this solicitation response to Jeff Torok. My contact information is provided below.

Respectfully,

Jeff Torok, Vice President
jeff@amtecsecurity.com
909-573-9385 -- direct cell

STATEMENT OF QUALIFICATIONS & REFERENCES

Am-Tec Total Security, Inc., is a local company that has been registered in the State of California as an S-Corporation since 2011. Prior to 2011, Am-Tec was run as a sole-proprietorship beginning in September 1983.

Am-Tec has a full understanding of the commitment needed to fulfill the services requested by The Hollywood Partnership. We are presently providing identical services for such municipalities as the City of Manhattan Beach, the City of Laguna Beach as well as the City of Chino. We will call upon our highly skilled staff of executives, I/T technicians, and installers to address the challenges that exist in the administration of the services requested by The Hollywood Partnership. The core values of the Am-Tec team include accountability, integrity, innovation, and commitment to community. Am-Tec employees derive this commitment and dedication from years of providing excellent service to our clients.

Qualifications to Serve as The Hollywood Partnership Contractor for the Project

Am-Tec Total Security, Inc. is an experienced leader in the security industry providing fire, burglar, CCTV installation as well as networking and wireless technology systems to a number of Southern California municipalities and police departments as well as privately owned corporations, businesses, and private residences. Am-Tec has over 38 years of experience with complex as well as straightforward security solutions. Our expertise and applications include:

- Highly trained and certified technicians by such manufacturers as Hanwha, Milestone and Qognify.
- Licensed and bonded technicians through California State Licensing Board, Bureau of Consumer Affairs, and Fire and Light Safety.
- OSHA compliance trained and certified technicians.
- 24-hour 365 days a year availability for customer service, technical phone support, and deployment of technicians.
- CSLB C-10/C-7 licensed
 - Administrative team to supervise and manage all projects, installations, service calls, and system monitoring related to The Hollywood Partnership.

All of the above-mentioned services are configured or customized to meet the individual needs of our clients. For some clients, we design and create new programs, processes and systems solutions from the ground up when circumstances warrant. Am-Tec is continuously looking to improve and expand the services we offer while providing maximum value and expertise to our clients. The Am-Tec team has utilized its wealth of knowledge and expertise in the industry to accomplish outstanding objectives for our clients; achievements that have earned us the distinction of being named the 27th Fastest Growing Integrator in the Nation by SD&I Magazine in 2014, the 37th Fastest Growing Integrator in the Nation in 2018 and ranked 38th in the Three-Year Growth Percentage in 2015.

Identifying the customer's needs and accommodating them is an area in which Am-Tec excels, and we are prepared to continue these services for The Hollywood Partnership.

MANNER OF PERFORMING SERVICES & SCHEDULES

Am-Tec Total Security, Inc. is in agreement with all terms and conditions as laid out and specified by The Hollywood Partnership.

Senior management from our Chino headquarters will schedule one yearly unannounced visit to determine safety and procedure of on-site crew is in keeping with all standards set forth by Am-Tec Total Security, Inc. in the Safety Manual as well as their Employee Handbook. Additionally, senior management will make notations on the crew's job card that will be turned into The Hollywood Partnership for complete transparency.

REFERENCES

Client Name:

City of Chino

Project Description:

Installation, service and maintenance of:

- 95 City Wide Cameras

Project Start and End Dates:

11/2/12 – present

Client Project Contact Information:

Carolyn Baltzer

909-334-3401

cbaltzer@cityofchino.org

Client Name:

Laguna Beach PD

Project Description:

Installation, service, and maintenance of:

- 80 City Wide Cameras

Project Start and End Dates:

1/1/2016-Present

Client Project Contact Information:

Lois McGuthrie

714-325-1544

lmcguthrie@lagunabeachcity.net

Client Name:

Manhattan Beach PD/City of Manhattan Beach

Project Description:

Installation, service, and maintenance of:

- 84 Cameras at PD and jail

- 6 Cameras at City Hall

Client Project Contact Information:

Andrew Harrod

310-802-5165

aharrod@citymb.info

STAFFING & RESUMES

Account Manager

Jeff Torok, Vice President and Founding Principal of Am-Tec Total Security, Inc.

Qualifications:

- 38 years of experience with installations requiring network connectivity from all aspects including sales, installation, and overseeing of project.
- designing, installing and servicing multiple complex networks for both large industrial clients as well as municipalities.

Certifications:

Qognify, Fluidmesh & OSHA 10

The Hollywood Partnership Responsibilities:

- all pricing/bidding
- general overseeing of project to ensure budget and timeline are met as quoted

Lead Project Manager

Patrick Fuerstenberg

Qualifications:

- 25 years of management experience with an emphasis on safety and human resources

The Hollywood Partnership Responsibilities:

- site safety compliance
- periodic site inspections
- ensure installation crew meets time deadline

Certifications:

OSHA 10

Technical Team Coordinator

Micah Herrera

Qualifications:

- 8 years of experience coordinating installation crews and parts specific to both the security as well as network related installations

Certifications:

Fluidmesh, OSHA 10

The Hollywood Partnership Responsibilities:

- dispatching and scheduling of team members
- ensuring the correct parts are on trucks and in stock

Lead I/T Technician

Joseph Pallas

Qualifications:

- 4 year degree from Cal Poly Pomona
- extensive training in building, maintaining, and programming servers and switches

Certifications:

Qognify, Fluidmesh, OSHA 10

The Hollywood Partnership Responsibilities:

- overseeing any issues/programming related to the viewing and recording of cameras as well as any other network components related to the system.

Installer

Rey Valdes

Qualifications:

- 15 years of on-the-job training in both leadership and management skills to successfully oversee a crew from beginning to end of complex projects
- well versed and experienced with Am-Tec Security's policies and procedures as well as safety expectations and time-lines
- extensive experience in building, testing and certifying fiber and copper network systems

Certifications:

Qognify, Fluidmesh & OSHA 10

The Hollywood Partnership Responsibilities:

- overseeing the installation team and any service teams dispatched to The Hollywood Partnership

SUBCONTRACTORS

Am-Tec Total Security, Inc. has assembled a staff of extremely talented, competent, and capable employees. The employees at Am-Tec have always met the challenges placed before them and are dedicated to providing the highest quality of service to our customers. Employees appointed to The Hollywood Partnership project have extensive experience both with current Am-Tec systems as well as in working collaboratively to come up with new solutions as circumstances dictate.

Am-Tec Total Security, Inc. is committed to on-going training, safety, and customer satisfaction. Our staff is acutely aware of the importance of the systems we manage, not only in terms of the provision of services needed for the safety of our clients, but also in terms of the budgetary requirements of The Hollywood Partnership.

Am-Tec Total Security, Inc. will maintain staffing levels sufficient to complete all of the services and meet the requirements specified by The Hollywood Partnership for their Surveillance System Maintenance Program and thus will require **no subcontractors** to complete the work. Am-Tec currently has 15 field technicians available 24 hours a day/7 days a week to service The Hollywood Partnership as well as in-house I/T support. While the credentials and experience of our team members may vary, we assure The Hollywood Partnership that all persons assigned by Am-Tec Total Security, Inc. to perform functions under the resulting contract will be properly licensed and certified as required under California state and federal laws and regulations.

FINANCIAL SOUNDNESS

Am-Tec Total Security, Inc. has never filed for bankruptcy. Furthermore, Am-Tec is currently not involved in any litigation.